

2/03/05



Dear Mr. O'Hayer,

I wanted to write and thank you for the follow up call the other day to inquire how well your product is holding up. It has been 10 years since it was first installed, and the expansion joints at the exterior loading ramps on the top of our curbs are working so well that they are virtually unnoticeable.

I am also pleased to tell you that EMSEAL'S material that was installed around our floor at the coliseum continues to perform as well as the day it was put in. It says a lot knowing we put our ice floor through seven freeze and thaw cycles every year.

Most people know that the Greensboro Coliseum Complex is a multi-use facility and that we are a premier ACC/NCAA basketball venue. What they don't know is that we hold up to 900 events each year. We go through changes from ice to three feet of dirt, to concert and theatre stages, to basketball.

We have had dump trucks, Bobcats, utility-fork trucks and full size front end loaders over your material throughout the years and your material has held up.

In addition, the floor and seating expansion joints you supplied on the lower levels are performing well.

Thanks again for your follow-up. I will suggest we continue to use EMSEAL products. I would be happy to recommend your product and company to other arenas and stadiums.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Baker".

Daniel L. Baker
Operations Manager
Greensboro Coliseum Complex

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